



Meet the Buyer event

11th February 2020

Residence de France, 11 Kensington Palace Gardens, Kensington, London, W8 4QP (United Kingdom)



Capgemini is looking for **cleantech solutions in sustainable mobility, energy consumption, retail supply chain, AI and IOT.**

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

Event time schedule (preliminary)

15:00	Registration & Welcome
15:10	Innovation needs, Graham Taylor, Director, Head of Emerging Technology
15:20	Q & A and Discussion
15:30	1-1 Meetings Between Solutions Providers and corporates.
17:00	Corporates and Innovators Networking





Buyer profile

What is their business?

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organisations to realise their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of over 200,000 team members in more than 40 countries. The Group reported 2018 global revenues of EUR 13.2 billion.

<https://www.capgemini.com/gb-en/>

What are they looking for?

Capgemini has set up their 2030 vision for three ecosystems with the potential to contribute to sustainability in the decade ahead for themselves and their clients and are looking for companies offering solutions in:

- Energy: from smart grids to distributed technology-enabled business models
- Mobility: AI, blockchain and 5G for greener transport and manufacturing, this includes electric vehicles and sustainable mobility
- Smart cities: addressing the challenge of urbanisation with new partnerships and innovations

How can you apply?

If you are interested in this opportunity, please apply through [this link](#) before Friday 10th January 2020 and briefly indicate the interest of your company in the Buyer's case. For more information, you can contact Sylvie Russell at sylvie.russell@cambridgecleantech.org.uk. You can also contact your regional SCALE-UP partner.



SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

<p>BELGIUM Cleantech Flanders Frans Snijkers frans.snijkers@cleantechflanders.com Tel +32 473 34 12 16</p>	<p>DENMARK CLEAN Maria Skotte mas@cleancluster.dk Tel +45 6142 4400</p>
<p>NETHERLANDS Clean Tech Delta Giuliana Unger g.unger@cleantechdelta.nl Tel +31 10 820 88 29</p>	<p>SWEDEN RISE Research Institute & Cleantech Inn Sweden Richard Englund richard.englund@cleantechinn.com Tel +46 703 791 645</p>
<p>UNITED KINGDOM Cambridge Cleantech Sylvie Russell sylvie.russell@cambridgecleantech.com Tel +44 1223 750 017</p>	<p>GERMANY EE.SH Axel Wiese a.wiese@ee-sh.de Tel +49 4841 6685 27</p>
<p>SCALE-UP COORDINATION City of Rotterdam Wouter van Rooijen w.vanrooijen@rotterdam.nl Tel +31 6 15 25 1699</p>	

