



Graduate Project and Account Manager Cambridge

Are you looking for a graduate position in an agile and entrepreneurial setting focused on the design and implementation of solar energy solutions?

Polysolar is a small, award-winning company at the leading edge of technology and design for solar power generation. The company is a developer of building-integrated photovoltaic glazing solutions for both the domestic and commercial market. Due to recent success in the EV hub solar canopy market, we are expanding our operations in Cambridge and are seeking a Graduate Project and Account Manager.

The primary focus of this new role will be customer relationship management, handling new enquiries, supporting the development of proposals and maintaining on-going contact with clients and potential clients. In addition, this individual will be required to assist more experienced colleagues in project implementation.

This role can be both demanding and extremely rewarding as it is at the forefront of a new and rapidly growing industry. Projects range from significant commercial developments names to more bespoke solutions for individual residential clients with a value of anywhere between £20K to £1m. In all cases, clients demand strong customer relationship management and reliable points of contact. This new role will be at the forefront of ensuring this is in place and will play a key part in supporting and enhancing the growing Polysolar reputation and brand.

The role will be predominantly based from Cambridge with travel to London or client sites when necessary. Full training and excellent support with career development will be provided.

Key Requirements

- Graduate in science, engineering, construction or estate management with a demonstrable interest in environmental sustainability and alternative energy solutions
- Able to prioritise work and comfortable working both independently and as part of a small team
- Organised with superior communication skills (both written and verbal)
- Collaborative and engaging with customers and partners
- Strong work ethic, highly motivated with a willingness to help out across a range of tasks – this is a small and fast-growing company where new opportunities and demands arise regularly

To apply please send a CV and covering letter to:

Aidan Cumiskey

info@polysolar.co.uk