



Meet the Buyer – Online

Pitch your ideas to
Cambridge Display Technology



CDT was spun out in 1992 from the Cavendish Laboratory at the University of Cambridge and became a wholly-owned subsidiary of Sumitomo Chemical Co. (SCC) in 2007. As the European Research and Development arm of global chemicals giant Sumitomo Chemical, CDT identifies, evaluates and incubates new technologies leading to future product lines for SCC.

CDT is looking for technologies that can enable value recovery through the reuse or conversion of waste oil from manufacturing facilities.

Meet the Buyer events offer **interesting opportunities for your company** to get in touch with the leading enterprises in a variety of business sectors. The event is **invite only** and will give you the chance to have an individual **one-to-one meeting** with **key decision makers**. Join the event, establish valuable collaborations, pitch your products and services, and discuss business partnerships that can fast-forward your company's growth.

Deadline for Applications: 12th November 2021

Online Meetings Between Successful Applicants and CDT: 18th November 2021





Buyer profile

What is their business?

CDT is a wholly owned subsidiary of Sumitomo Chemical Co. (SCC), and acts as their European Research and Development arm. Sumitomo Chemical is a major chemical company with headquarters in Japan. SCC operates businesses in five sectors - Petrochemicals & Plastics, Energy & Functional Materials, IT-related Chemicals, Health & Crop Sciences, and Pharmaceuticals. It has more than 80 overseas facilities which enable global markets reach.

As well as working on our own research projects (which span from wave guide materials to water scarcity; from smart sensors to squeezed cities), in 2020 a new Corporate Venturing and Innovation activity was started within CDT, actively looking for new technologies and start-up companies that will help solve the challenges of society through the creation of innovation and new value, in synergy with SCC's business.

We are interested in many areas of new technology, our innovation interest focuses on four priority areas: 1) Healthcare, 2) Environment and Energy, 3) Food, 4) Information and Communications Technology (ICT). Our work within these areas aligns with our parent company's business philosophy to "contribute society through our business activities". As a part of this approach, we are closely working with representatives from SCC to support our global decarbonization efforts towards carbon neutrality.

This event aims to find technologies that can help to enable circularity of chemical production. Sumitomo Chemical produces a wide variety of chemical products that are essential for our society as we know it. To reduce environmental impact of these important products, our goal is to find suitable technologies for the utilisation of the waste oil produced in manufacturing facilities.

What are they looking for?

We are looking for technologies that can enable value recovery through the reuse or conversion of waste oil from manufacturing facilities. In particular, we are aiming to utilise one or all of the following waste oil streams to produce useful products (non-exhaustive examples of which are syngas, hydrogen, chemicals etc):

Stream 1 - 90wt% of total weight consists of aromatic compounds (naphthalene and derivatives). The remaining consists of saturated miscellaneous aliphatic hydrocarbons.

Stream 2 - 50wt % consists of aromatic compound with one ring and side chain with oxygen-containing functional groups such as aromatic ketones, alcohols and others. The remaining consists of miscellaneous aromatic compounds with one or two rings.

•Stream 3 - 50wt % consists of aliphatic compound with oxygen-containing functional groups such as ketones, alcohols and others. The remaining consists of miscellaneous light hydrocarbons.



How can you apply?

If you are interested in this opportunity, please contact **Camila Vila-Echague** by sending an email to camila.vila@cambridgecleantech.org.uk briefly outlining the interest of your company in the Buyer's case. You should include a summary of why your product or service meets the buyers needs, a link to your website and your contact details. You can also contact your regional SCALE-UP partner.



SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

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